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- 1 AMENDMENT TO HOUSE BILL 827
- 2 AMENDMENT NO. \_\_\_\_. Amend House Bill 827 by replacing
- 3 the title with the following:
- 4 "AN ACT concerning economic development."; and
- 5 by replacing everything after the enacting clause with the
- 6 following:
- 7 "Section 1. Short title. This Act may be cited as the
- 8 New Markets Venture Capital Program Act.
- 9 Section 5. Definitions. In this Act:
- 10 "Department" means the Department of Commerce and
- 11 Community Affairs.
- 12 "Developmental venture capital" means capital in the form
- 13 of equity investments in businesses made with a primary
- 14 objective of fostering economic development in low-income or
- 15 moderate-income geographic areas.
- 16 "Director" means the Director of Commerce and Community
- 17 Affairs.
- 18 "Low-income or moderate-income geographic area" means:
- 19 (1) a census tract, or the equivalent county
- 20 division as defined by the Bureau of the Census for
- 21 purposes of defining poverty areas, in which:

1	(A) the poverty rate is not less than 20%;
2	(B) in the case of a census tract or division
3	located within a metropolitan area, the median
4	family income for the tract or division does not
5	exceed the greater of 80% of the statewide median
6	family income or 80% of the metropolitan area median
7	family income; or
8	(C) in the case of a census tract or division
9	not located within a metropolitan area, the median
10	family income for the tract or division does not
11	exceed 80% of the statewide median family income; or
12	(2) any area located within:
13	(A) a historically underutilized business zone
14	(HUBZone), as defined in Section 3(p) of the Small
15	Business Act (15 U.S.C. 632(p));
16	(B) an urban empowerment zone or an urban
17	enterprise community, as designated by the Secretary
18	of the federal Department of Housing and Urbar
19	Development; or
20	(C) a rural empowerment zone or a rural
21	enterprise community, as designated by the Secretary
22	of the federal Department of Agriculture.
23	"New markets venture capital company" means a company
24	that:
25	(1) has been granted final approval by the
26	Department under subsection (e) of Section 20; and
27	(2) has entered into a participation agreement with
28	the Department.
29	"Operational assistance" means management, marketing, and
30	other technical assistance that assists a small business
31	concern with business development.
32	"Participation agreement" means an agreement between the
33	Department and a company granted final approval under
34	subsection (e) of Section 20 that:

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1	(1)	details	the	company's	operating	plan	and
2	investmen	t criteri	a; an	d			

(2) requires the company to make investments in smaller enterprises at least 80% of which are located in low-income or moderate-income geographic areas.

"Specialized small business investment company" means any small business investment company that (i) invests solely in small business concerns that contribute to a well-balanced State economy by facilitating ownership in those concerns by persons whose participation in the free enterprise system is hampered because of social or economic disadvantages; (ii) is organized or chartered under State business or nonprofit corporations statutes, or formed as a limited partnership; and (iii) was licensed under Section 301(d) of the federal Small Business Investment Act (15 U.S.C. 681(d)), as it was in effect before September 30, 1996.

- Section 10. Purposes. The purposes of the New Markets Venture Capital Program established under this Act are to:
  - (1) promote economic development and the creation of wealth and job opportunities in low-income or moderate-income geographic areas and among individuals living in those areas by encouraging developmental venture capital investments in smaller enterprises primarily located in those areas; and
  - (2) establish a developmental venture capital program, with the mission of addressing the unmet equity investment needs of small enterprises located in low-income and moderate-income geographic areas, to be administered by the Department to:
    - (A) enter into participation agreements with new markets venture capital companies;
- 32 (B) guarantee debentures of new markets 33 venture capital companies to enable each company to

1	make developmental venture capital investments in
2	smaller enterprises in low-income or moderate-income
3	geographic areas; and
4	(C) make grants to new markets venture capital
5	companies, and to other entities, for the purpose of
6	providing operational assistance to smaller
7	enterprises financed, or expected to be financed, by
8	the companies.
9	Section 15. Creation of program. The Department must
10	establish a new markets venture capital program under which
11	the Department may:
12	(1) enter into participation agreements with
13	companies granted final approval under subsection (e) of
14	Section 20 for the purposes set forth in Section 10;
15	(2) guarantee the debentures issued by new markets
16	venture capital companies as provided in Section 25; and
17	(3) make grants to new markets venture capital
18	companies, and to other entities, under Section 40.
19	Section 20. Selection of new markets venture capital
20	companies.
21	(a) A company is eligible to apply to participate, as a
22	new markets venture capital company, in the program
23	established under this Act if:
24	(1) the company is a newly formed for-profit entity
25	or a newly formed for-profit subsidiary of an existing
26	entity;
27	(2) the company has a management team with
28	experience in community development financing or relevant
29	venture capital financing; and
30	(3) the company has a primary objective of economic
31	development of low-income or moderate-income geographic
32	areas.

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- (b) To participate as a new markets venture capital company in the program established under this Act, a company meeting the eligibility requirements of subsection (a) must submit an application to the Department that includes:
  - (1) a business plan describing how the company intends to make successful developmental venture capital investments in identified low-income or moderate-income geographic areas;
  - (2) information regarding the community development finance or relevant venture capital qualifications and general reputation of the company's management;
  - (3) a description of how the company intends to work with community organizations and to seek to address the unmet capital needs of the communities served;
  - (4) a proposal describing how the company will use the grant funds provided under this Act to provide operational assistance to smaller enterprises financed by the company, including information regarding whether the company will use licensed professionals, where applicable, on the company's staff or from an outside entity;
  - (5) with respect to binding commitments to be made to the company under this Act, an estimate of the ratio of cash to in-kind contributions;
  - (6) a description of the criteria to be used to evaluate whether and to what extent the company meets the objectives of the program established under this Act;
  - (7) information regarding the management and financial strength of any parent firm, affiliated firm, or any other firm essential to the success of the company's business plan; and
  - (8) any other information that the Department may require.
  - (c) From among companies submitting applications under

- 1 subsection (b), the Department must, in accordance with this
- 2 subsection, conditionally approve companies to participate in
- 3 the New Markets Venture Capital Program.

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- In selecting companies, the Department must consider the following:
- 6 (1) The likelihood that the company will meet the goals of its business plan.
  - (2) The experience and background of the company's management team.
    - (3) The need for developmental venture capital investments in the geographic areas in which the company intends to invest.
    - (4) The extent to which the company will concentrate its activities on serving the geographic areas in which it intends to invest.
    - (5) The likelihood that the company will be able to satisfy the conditions of subsection (d).
    - (6) The extent to which the activities proposed by the company will expand economic opportunities in the geographic areas in which the company intends to invest.
    - (7) The strength of the company's proposal to provide operational assistance under this Act as the proposal relates to the ability of the applicant to meet applicable cash requirements and properly use in-kind contributions, including the use of resources for the services of licensed professionals whether provided by persons on the company's staff or by persons outside of the company.
- 29 (8) Any other factors deemed appropriate by the 30 Department.
- The Department must select companies in such a way that promotes investment statewide.
- 33 (d) The Department must grant each conditionally approved 34 company a period of time, not to exceed 2 years, to satisfy

the following requirements:

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- (1) Each conditionally approved company must raise not less than \$5,000,000 of private capital or binding capital commitments from one or more investors (other than agencies or departments of the State) who meet criteria established by the Department.
- (2) In order to provide operational assistance to smaller enterprises expected to be financed by the company, each conditionally approved company:
  - (A) must have binding commitments (for contribution in cash or in-kind) (i) from any sources other than the Department that meet criteria established by the Department; (ii) payable or available over a multiyear period acceptable to the Department (not to exceed 10 years); and (iii) in an amount not less than 30% of the total amount of capital and commitments raised under paragraph (1) of this subsection;
  - (B) must have purchased an annuity (i) from an insurance company acceptable to the Department; (ii) using funds (other than the funds raised under paragraph (1) of this subsection) from any source other than the Department; and (iii) that yields cash payments over a multiyear period acceptable to the Department (not to exceed 10 years) in an amount not less than 30% of the total amount of capital and commitments raised under paragraph (1) of this subsection; or
  - (C) must have binding commitments (for contributions in cash or in-kind) of the type described in subparagraph (A) and must have purchased an annuity of the type described in subparagraph (B) that in the aggregate make available, over a multiyear period acceptable to the

- Department (not to exceed 10 years), an amount not less than 30% of the total amount of capital and commitments raised under paragraph (1) of this subsection.
- (e) The Department must grant to a company conditionally approved under subsection (c) final approval to participate in the program established under this Act after the company has met the requirements set forth in subsection (d).
- 9 Section 25. Debentures.
- 10 (a) The Department may guarantee the timely payment of 11 the principal and interest, as scheduled, on debentures 12 issued by any new markets venture capital company.
- 13 (b) The Department may make guarantees under this Section 14 on any terms and conditions that it deems appropriate, except 15 that the term of any debenture guaranteed under this Section 16 may not exceed 15 years.
- 17 (c) The full faith and credit of the State is pledged to
  18 pay all amounts that may be required to be paid under any
  19 guarantee under this Act.
- 2.0 (d) Under this Section, the Department may guarantee the 21 debentures issued by a new markets venture capital company 22 only to the extent that the total face amount of outstanding guaranteed debentures of the company does not exceed 150% of 23 24 the private capital of the company, as determined by the Department. "Private capital" includes capital that 25 considered to be State funds if the capital is contributed by 26 27 an investor other than an agency or department of the State 28 government.
- 29 Section 30. Issuance and guarantee of trust certificates.
- 30 (a) The Department may issue trust certificates 31 representing ownership of all or a fractional part of 32 debentures issued by a new markets venture capital company

- 1 and guaranteed by the Department under this Act if the
- 2 certificates are based on and backed by a trust or pool
- 3 approved by the Department and composed solely of guaranteed
- 4 debentures.
- 5 (b) The Department may, under any terms and conditions
- 6 that it deems appropriate, guarantee the timely payment of
- 7 the principal of and interest on trust certificates issued by
- 8 the Department or its agents for purposes of this Section.
- 9 Each guarantee under this subsection is limited to the
- 10 extent of the principal and interest on the guaranteed
- 11 debentures that compose the trust or pool.
- 12 In the event that a debenture in a trust or pool is
- 13 prepaid, or in the event of default of a debenture, the
- 14 guarantee of timely payment of principal and interest on the
- 15 trust certificates shall be reduced in proportion to the
- 16 amount of principal and interest that prepaid debenture
- 17 represents in the trust or pool. Interest on prepaid or
- 18 defaulted debentures shall accrue and be guaranteed by the
- 19 Department only through the date of payment of the guarantee.
- 20 At any time during its term, a trust certificate may be
- 21 called for redemption due to prepayment or default of all
- debentures.
- 23 (c) The full faith and credit of the State is pledged to
- 24 pay all amounts that may be required to be paid under any
- 25 guarantee of a trust certificate issued by the Department or
- 26 its agents under this Section.
- 27 (d) The Department may not collect a fee for any
- 28 guarantee of a trust certificate under this Section, but any
- 29 agent of the Department may collect a fee approved by the
- 30 Department for the functions described in subsection (f).
- 31 (e) In the event the Department pays a claim on a
- 32 guarantee issued under this Section, it shall be subrogated
- 33 fully to the rights satisfied by the payment.
- No federal, State, or local law precludes or limits the

- exercise by the Department of its ownership rights in the debentures residing in a trust or pool against which trust certificates are issued under this Section.
- (f) (1) The Department may provide for a central registration of all trust certificates issued under this Section. Nothing in this subsection shall prohibit the use of a book entry or other electronic form of

registration for trust certificates.

agents to carry out on behalf of the Department the pooling and the central registration functions provided for in this Section including, notwithstanding any other provision of law, (i) maintenance, on behalf of and under the direction of the Department, of any commercial bank accounts or investments in obligations of the State that may be necessary to facilitate the creation of trusts or pools backed by debentures guaranteed under this Act and (ii) the issuance of trusts or pools.

Any agent performing functions on behalf of the Department under this paragraph must provide a fidelity bond or insurance in any amounts that the Department determines to be necessary in order to fully protect the interests of the State.

- Section 35. Fees. Except as provided in subsection (d)
  of Section 30, the Department may charge any fees that it
  deems appropriate with respect to any guarantee or grant
  issued under this Act.
- 29 Section 40. Operational assistance grants.
- 30 (a) (1) In accordance with this Section, the Department
  31 may make grants to new markets venture capital companies
  32 and to other entities to provide operational assistance

to smaller enterprises financed, or expected to be financed, by those companies or other entities.

- (2) Grants made under this subsection shall be made over a multiyear period not to exceed 10 years and under any other terms that the Department may require.
- (3) In accordance with this Section, the Department may make grants to specialized small business investment companies to provide operational assistance to smaller enterprises financed, or expected to be financed, by those companies after the effective date of this Act.

The proceeds of a grant made under this subsection may be used by the company receiving the grant only to provide operational assistance in connection with an equity investment (made with capital raised after the effective date of this Act) in a business located in a low-income or moderate-income geographic area. Operational assistance referred to in this paragraph (3) may not be provided in connection with more than one equity investment.

A specialized small business investment company is eligible for a grant under this Section only if the company submits to the Director of Commerce and Community Affairs, in any form and manner that the Director may require, a plan for use of the grant.

(4) The amount of a grant made under this subsection to a new markets venture capital company shall be equal to the resources (in cash or in-kind) raised by the company under paragraph (2) of subsection (d) of Section 20. The amount of a grant made under this subsection to any entity other than a new markets venture capital company shall be equal to the resources (in cash or in-kind) raised by the entity in accordance with the requirements applicable to new markets venture capital companies set forth in paragraph (2) of subsection (d) of

1 Section 20.

- (5) If the amount made available to carry out this Section is insufficient for the Department to provide grants in the amounts provided for in paragraph (4), the Department must make pro rata reductions in the amounts otherwise payable to each company and entity under that paragraph.
- (b) (1) The Department may make supplemental grants to new markets venture capital companies and to other entities under any terms that the Department may require to provide additional operational assistance to smaller enterprises financed, or expected to be financed, by the companies.
  - (2) The Department may require, as a condition of any supplemental grant made under this subsection, that the company or entity receiving the grant provide from resources (in cash or in-kind), other than those provided by the Department, a matching contribution equal to the amount of the supplemental grant.
- (c) None of the assistance made available under this Section may be used for any operating expense of a new markets venture capital company or a specialized small business investment company.
- 24 Section 45. Bank participation.
- 25 (a) Except as provided in subsection (b), any national
  26 bank, any member bank of the Federal Reserve System, and any
  27 insured bank that is not a member of the system may invest in
  28 any new markets venture capital company or in any entity
  29 established to invest solely in new markets venture capital
  30 companies.
- 31 (b) No bank described in subsection (a) may make 32 investments described in that subsection that are greater 33 than 5% of the capital and surplus of the bank.

1 Section 50. Reporting. Each new markets venture capital 2 company that participates in the program established under this Act must provide to the Department any information that 3 4 the Department may require, including (i) information related 5 to the measurement criteria that the company proposed in б program application and (ii) in each case in which the 7 company under this Act makes an investment in, or a loan or 8 a business that is not located in a low-income or 9 moderate-income geographic area, a report on the number and percentage of employees of the business who reside in those 10 11 areas.

12 Section 55. Examinations.

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- 13 (a) Each new markets venture capital company that
  14 participates in the program established under this Act is
  15 subject to examinations made at the direction of the
  16 Department in accordance with this Section.
- (b) Examinations under this Section may be conducted with the assistance of a private sector entity that has both the qualifications and the expertise necessary to conduct the examinations.
  - (c) (1) The Department may assess the cost of examinations under this Section, including compensation of the examiners, against the company examined. Any company against which the Department assesses costs under this paragraph must pay the costs.
  - (2) Funds collected under this Section shall be deposited into the General Revenue Fund and used, subject to appropriation, for the salaries and ordinary and contingent expenses of the Department.
- 30 Section 60. Injunctions and court orders.
- 31 (a) Whenever, in the judgment of the Department, a new 32 markets venture capital company or any other person has

1 engaged or is about to engage in any acts or practices that 2 constitute or will constitute a violation of any provision of this Act, of any rule adopted under this Act, or of any order 3 4 issued under this Act, the Department may make application to 5 the proper circuit court for an order enjoining the acts or 6 practices or for an order enforcing compliance with the 7 provision, rule, order. The court has jurisdiction over 8 those actions and, upon a showing by the Department that the 9 new markets venture capital company or other person has engaged or is about to engage in any such acts or practices, 10 11 a permanent or temporary injunction, restraining order, or other order shall be granted without bond. 12

- (b) In any proceeding under subsection (a), the circuit court may, to any extent the court deems necessary, take exclusive jurisdiction of the new markets venture capital company and the assets of that company and may appoint a trustee or receiver to hold or administer, pursuant to the direction of the court, the assets of the new markets venture capital company.
- The Department may act as trustee or receiver of a 20 (C) 2.1 new markets venture capital company. Upon request of the Department, the court may appoint the Department to act as a 22 23 trustee or receiver of a new markets venture capital company 24 unless the court deems the appointment inequitable or 25 otherwise inappropriate of the by reason special circumstances involved. 26
- 27 Section 65. Penalties.

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- 28 (a) With respect to any new markets venture capital
  29 company that violates or fails to comply with any of the
  30 provisions of this Act, of any rule adopted under this Act,
  31 or of any participation agreement entered into under this
  32 Act, the Department may in accordance with this Section:
- 33 (1) void the participation agreement between the

- 1 Department and the company; and
- 2 (2) cause the company to forfeit all of the rights
- and privileges derived by the company from this Act.
- 4 (b) Before the Department may cause a new markets venture
- 5 capital company to forfeit rights or privileges under
- 6 subsection (a), the circuit court must find that the company
- 7 committed a violation, or failed to comply, in a cause of
- 8 action brought for that purpose in the county in which the
- 9 principal office of the company is located.
- 10 Each cause of action brought by the State under this
- 11 subsection must be brought by the by Department or the
- 12 Attorney General.
- 13 Section 70. Unlawful acts and omissions; breach of
- 14 fiduciary duty.
- 15 (a) When any new markets venture capital company violates
- any provision of this Act, a rule adopted under this Act, or
- 17 a participation agreement entered into under this Act, by
- 18 reason of its failure to comply with its terms or by reason
- 19 of its engaging in any act or practice that constitutes or
- 20 will constitute a violation thereof, the violation must also
- 21 be deemed to be a violation and an unlawful act committed by
- 22 any person who, directly or indirectly, authorizes, orders,
- 23 participates in, causes, brings about, counsels, aids, or
- 24 abets in the commission of any acts, practices, or
- 25 transactions that constitute or will constitute, in whole or
- in part, the violation.
- 27 (b) It is unlawful for any officer, director, employee,
- agent, or other participant in the management or conduct of
- 29 the affairs of a new markets venture capital company to
- 30 engage in any act or practice, or to omit any act or
- 31 practice, in breach of the person's fiduciary duty as an
- 32 officer, director, employee, agent, or participant if, as a
- 33 result of the act or practice, the company suffers or is in

- 1 imminent danger of suffering financial loss or other damage.
- 2 (c) Except with the written consent of the Department, it
  3 is unlawful:
  - (1) for any person to be an officer, director, or employee of any new markets venture capital company, or to become an agent or participant in the conduct of the affairs or management of such a company, if the person (i) has been convicted of a felony or any other criminal offense involving dishonesty or breach of trust or (ii) has been found civilly liable in damages, or has been permanently or temporarily enjoined by an order, judgment, or decree of a court of competent jurisdiction, by reason of any act or practice involving fraud, or breach of trust; and
    - (2) for any person continue to serve in any of the capacities described in paragraph (1) if (i) the person is convicted of a felony or any other criminal offense involving dishonesty or breach of trust or (ii) the person is found civilly liable in damages, or is permanently or temporarily enjoined by an order, judgment, or decree of a court of competent jurisdiction, by reason of any act or practice involving fraud or breach of trust.
- Section 75. Rules. The Department may adopt any rules necessary to carry out the purposes of this Act.".